



Inter-Departmental Memorandum
CENTRAL OPERATIONS DEPARTMENT

16C
RCOC
Approved
03/27/2026
Esshaki / Henry

DATE: March 18, 2026

To: Gary Piotrowicz, P.E., PTOE, Deputy Managing Director

FROM: Mary N. Gillis, P.E., Director, Central Operations Department *mg*

SUBJECT: HOT MIX ASPHALT, Annual Estimated Quantities – IFB No. 7883

Background

Hot mix asphalt is a durable patching material used to repair pavement failures and is maintained as inventory by the RCOC Highway Maintenance Department. Quantities are estimated annually based on anticipated maintenance needs.

Bids were published on February 18, 2026, and opened on March 10, 2026. Bids were solicited from several suppliers with two responses received.

Financial Considerations

The FY2026 budgeted price is \$90.00 per ton. Historical pricing indicates a steady increase in costs over recent years. Evaluation criteria included material availability and proximity to district garages, as the material is picked up on an as-needed basis.

Bids were received as follows:

- Ajax Materials Corp: \$86.50 per ton
- Cadillac Asphalt: \$85.25 per ton

DESCRIPTION	2025 PRICE	2026 PRICE	% (+/-)
Hot Mix Asphalt	\$84.00	\$85.88	+2.24%

Terms are Net 30 days, F.O.B. plant locations, with material to be picked up as required.

Recommendation

It is recommended the Board award bids to both bidders meeting specifications from Ajax Materials Corp and Cadillac Asphalt in the amounts as listed above. The Highway Maintenance Department has budgeted \$395,000.00 for this material and will monitor usage to ensure expenditure remains within the FY 2026 budget.

Quality Life Through Good Roads "We Care"



**Inter-Departmental Memorandum
Highway Maintenance**

DATE: March 17, 2026

TO: Mary Gillis, P.E., Director of Central Operations
FROM: Jay Carter, P.E., Maintenance Operations Engineer
**RE: BID RECOMMENDATION FOR FISCAL YEAR 2026
 FOR HOT MIX ASPHALT – IFB 7883**

Bids were received for FY 2026 requirements for Hot Mix Asphalt to be released as required and picked up at the plants by RCOC forces.

FY 26 Budgeted Price	\$90.00/Ton
FY 26 Average Bid Price	\$85.88/Ton
FY 25 Average Bid Price	\$84.00/Ton
FY 24 Average Bid Price	\$83.25/Ton
FY 23 Average Bid Price	\$81.75/Ton
FY 22 Average Bid Price	\$78.25/Ton
FY 21 Average Bid Price	\$70.50/Ton

Bids by Vendor

Ajax Materials Corp	\$86.50/Ton
Cadillac Asphalt	\$85.25/Ton

The RCOC Maintenance Department has budgeted \$395,000 for this material.

I recommend that the Board accept all the bids shown above for this material. The Road Commission Maintenance Department will release and purchase this material in the best interest of the RCOC and our customers, keeping in mind plant location and travel time to and from the jobsite.

Price increase/decrease table

Description	2025 Price	2026 Price	% (+/-)
Hot Mix Asphalt	\$ 84.00	\$ 85.88	2.24%

Terms: Net 30 Days
 F.O.B. Plant Locations
 Delivery: Pick up as required

Road Commission for Oakland County

7883 - HOT MIX ASPHALT, ANNUAL ESTIMATED QUANTITIES

March 10, 2026 / 2:30 PM

Is there an objectin or deviation?

Specify:

How long do you anticipate your ability to hold pricing?

Minimum order requirements.

Indicate number of days for delivery to RCOC after receipt of order:

Do you offer payment discounts? For example, 2% 10 Net 30

If so, state discount

Bid Solicitation Doc(s) Returned / Uploaded

Cadillac Asphalt, L.L.C. <small>2575 Haggerty Road, Suite 100 Canton, MI 48188</small>	Ajax Materials Corporation <small>P.O. Box 7058 Troy, MI 48007</small>
No	No
For 2026 Season untl 12/31/2026	2026 paving season
N/A	10 tons
1	N/A
No	No
Yes	Yes

Description	Quantity	UOM	Manufacturer	Part #	Price	Total Cost	Manufacturer	Part #	Price	Total Cost
9337491T HOT MIX ASPHALT MILFORD-PICK UP	800	Ton	CADILLAC ASPHALT	5E1	\$ 85.25	\$ 68,200.00	Ajax Materials Corp.	301, 389, 320, 630	\$ 86.50	\$ 69,200.00
9337492T HOT MIX ASPHALT DAVISBURG-PICK UP	550	Ton	CADILLAC ASPHALT	5E1	85.25	46,887.50	Ajax Materials Corp.	301, 389, 320, 630	86.50	47,575.00
9337493T HOT MIX ASPHALT LAKE ORION-PICK UP	450	Ton	CADILLAC ASPHALT	5E1	85.25	38,362.50	Ajax Materials Corp.	301, 389, 320, 630	86.50	38,925.00
9337494T HOT MIX ASPHALT WATERFORD-PICK UP	1200	Ton	CADILLAC ASPHALT	5E1	85.25	102,300.00	Ajax Materials Corp.	301, 389, 320, 630	86.50	103,800.00
9337495T HOT MIX ASPHALT SOUTHFIELD-PICK UP	900	Ton	CADILLAC ASPHALT	5E1	85.25	76,725.00	Ajax Materials Corp.	301, 389, 320, 630	86.50	77,850.00
9337496T HOT MIX ASPHALT TROY-PICK UP	500	Ton	CADILLAC ASPHALT	5E1	85.25	42,625.00	Ajax Materials Corp.	301, 389, 320, 630	86.50	43,250.00
TOTALS:						\$ 375,100.00				\$ 380,600.00